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Finance - Economics

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The Gore bill, passed by the Senate yesterday, proposes to change the food control act in three important respects. First, it would raise the guaranteed price for wheat from \$2 to \$2.50 a bushel; second, it expressly stipulates that the price fixed is not a maximum, but a minimum; third, it would substitute No. 2 Northern for No. 1 Northern as the basic grade, which is, in effect, equivalent to a further rise in the average price, since the latter is an especially fine grade, and the poorer qualities suffer when it is used as the standard. The effect of this bill, if it is finally approved, should be to stimulate greatly the production of wheat. The farmers are handicapped this year by labor shortage and reports indicate that a good many of them are inclined to reduce acreages, so that they may be sure of harvesting all they plant. But with a minimum of \$2.50 a bushel for the principal cereal, and the possibility of a still higher price, many of them will chance the planting of a larger acreage than they would otherwise. With the minimum fixed at \$2 a bushel, the average value per acre of wheat, based on 1917 yield, would be about \$28, whereas the value of an acre of rye, figured on the same basis, would be about \$38, while an acre planted to corn would yield about \$40, and to barley \$45. Some farmers have been disposed to plant the coarse grains, instead of wheat, because of this discrepancy, especially since the former are less subject to the vicissitudes that make wheat growing a highly speculative business. At \$2.50 a bushel, and the average yield the same as in 1917, the value of an acre of wheat this year would be in the neighborhood of \$35, and that is sufficient to insure the sowing of all the wheat that can be planted with the available labor supply.

The cry for "business as usual" is still heard in many places, though those who back the propaganda camouflage it in other phrases. For instance, a business man says that there are no unessential businesses—that "all industries giving employment to labor are essential." If there were enough labor to produce the things required for war purposes and all the goods normally consumed, as well, the "business as usual" idea might be defensible; there is not, however, and the supply of labor for war work can be increased only by curtailing operations of industries whose products do not contribute toward winning the war. But since the non-essential businesses are being curtailed in spite of all efforts to maintain them—witness the restriction in output of automobiles—the "business as usual" propaganda might be ignored were it not for the fact that it spreads throughout the country and everywhere encourages extravagance, and thus tends to injure the thrift campaign. And thrift, always a virtue, and now a necessity, is a thing the American people find it hard to achieve. Though we have been at war for nearly a year, the orgy of wild spending has not diminished as much as it should. Witness the following letter from one of the largest merchants on the Pacific Coast to a San Francisco banker:

"We think people do not yet realize fully the seriousness of the war. In note production, spending in many cases. The class of people who are careful in their buying are the persons who have been accustomed to money and who, however, are relatively fixed. Their money does not buy as much as it formerly did and they have large taxes to pay. On the other hand the mechanics and laborers are receiving unprecedented wages which they spend in a prodigal way. This is the situation which is accompanied by a depression, as to our minds the condition will become worse in this respect as money expended by the government will be more and all business disseminated among people who are accustomed to it and who do not understand its proper use. The war is going to be a long one and will be accompanied by a hard struggle, with much suffering. I think the seriousness of the situation will gradually but surely grow as we see it and we consider it quite fair, have not been inconvenienced."

The demand for call money for Stock Exchange purposes was light yesterday, but owing to the decrease in offerings by the banks the ruling rate hardened slightly, call loans being quoted at 5 per cent, against 4½, the day previous. Some business was done on a basis of ½ per cent late in the afternoon. The tone of the market for fixed date funds was unchanged, with very little money being offered for any maturity. The demand continued large, with would-be borrowers offering 6 per cent for loans against a mixture of railway and industrial securities as collateral. The demand for call money was light, with a few loans being made here for the account of interior banks.

Ruling rates for money yesterday, compared with a year ago, were as follows:

Yesterday, Year ago, percent, percent.
Call money..... 5 24½
Time money (mixed collateral)..... 6 24½
Sixty days..... 6 3½@3¼
Ninety days..... 6 3½@3¼
Four months..... 6 3½@4
Six to six months..... 6 4

Commercial Paper.—A fair volume of business for four to six months' paper was done yesterday on a 6 per cent discount basis. Out-of-town institutions continue as the principle buyers.

Bank Acceptances.—Considerably

more activity was reported in this market yesterday under the impulse of a broadening demand. Rates were unchanged as a rule.

Discount Rates.—Official rates of discount for each of the twelve Federal districts are as follows:

	Over 15 or less	Over 15 to 30	Over 30 to 60	Over 60 to 90
Boston.....	4	4½	4½	4½
New York.....	3½	4½	4½	4½
Philadelphia.....	4	4½	4½	4½
Cleveland.....	4	4½	4½	4½
Richmond.....	4	4½	4½	4½
Atlanta.....	4	4½	4½	4½
Chicago.....	4	4½	4½	5
St. Louis.....	4	4½	4½	4½
Minneapolis.....	4	4	4	5
Kansas City.....	4	4½	4½	4½
Dallas.....	4	4	4½	4½
San Francisco.....	4	4	4½	4½

Bank Clearings.—The day's bank clearings at New York and other cities were:

	Exchanges	Balances
New York.....	\$520,329,222	\$43,101,791
Boston.....	48,578,870	14,459,487
Philadelphia.....	56,774,101	11,282,072

Sub-Treasury.—The banks lost \$564,600 to the Sub-Treasury yesterday.

Silver.—Bars in London were quoted at 143d, up ½d; New York, 89½, up 1½; Mexican dollars, 72½, an advance of ½.

Bank of England.—LONDON, March 21.—The weekly statement of the Bank of England showed an increase of £25,000 in gold holdings, compared with a week ago. The proportion of reserves to liabilities now stands at 18.5 per cent, against 18.7 last week. The statement, with the changes from a week ago, follows:

Gold.....	£60,604,125	Inc. 152,011
Reserve.....	31,797,000	Inc. 446,000
Notes.....	30,899,000	Inc. 505,000
Circulation.....	47,560,000	Inc. 74,000
Public debt.....	35,283,000	Dec. 2,979,000
Other debt.....	134,381,000	Inc. 5,383,000
Gov. sec.....	56,985,000	Inc. 351,000
Other sec.....	99,198,000	Inc. 1,624,000

London Money Market.—LONDON, March 21.—Money ruled at 2½ per cent, closing at 3½ per cent. Discount rates—Short and three month bills, 3½-4½ per cent. Gold premium at Lisbon, 125.

Dollar in Foreign Exchange

Exchange on the neutral countries of Europe displayed pronounced strength yesterday. Swiss francs rose to 4.33 for cables, while Swedish crowns touched 33½ cents, the latter an advance of ½. Exchange on Holland was also strong, guilders moving to 40½ cents for cables, a new high record for the current movement. Spanish pesetas touched 25.30 cents, also a new high record.

Exchange on London and Paris unimportant, little change. Italian lire displayed a slightly easier tendency.

Closing rates yesterday, compared with a week ago, follow:

	Yesterday, week ago.
Sterling, demand.....	\$4.75½, \$4.75½
Sterling, sixty days.....	4.72, 4.72
Sterling, cables.....	4.75½, 4.75½
Sterling, ninety days.....	4.70, 4.70

(Quoted dollars to the pound.)

Exchange on the dollar.....

Current exchange intrinsic value.....

Pounds, sterling..... \$4.75½, \$4.75½
Francs, demand..... 0.17 4, 0.19 3
Guilders, demand..... 0.46, 0.40 2
Rubles, demand..... 0.13 25, 0.15 2
Lire, demand..... 0.11 22, 0.19 3
Crown (Denmark)..... 0.10 75, 0.26 8
Crown (Sweden)..... 0.32 75, 0.26 8
Pesttas, demand..... 25.30, 24.80

The above rates express the cost of foreign money in terms of the American dollar. You buy an English pound sterling at, say, \$4.75½. The intrinsic value is \$4.86½ per pound. Thus you are getting a discount of 2½ per cent, or that dollars are at a premium, which is owing to the fact that in England the demand for dollars with which to settle accounts in this country is greater than the demand in the latter for pounds with which to settle accounts in England.

President, First National Bank, Youngstown, Ohio, March 20, 1918.
Note: An article by Mr. Adams discussing the price-fixing will be presented on the financial feature page on Sunday. (Financial Editor.)

Money and Credit

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C. & O. Anticipates Big Expenditures For Betterments

Makes \$7,500,000 Appropriation a Year Ahead of Schedule

Directors of the Chesapeake & Ohio Railroad Company at a meeting yesterday voted to appropriate out of the net earnings for the twenty months ended December 31 last \$7,500,000 for property expenditures under the agreement made with Kuhn, Loeb & Co. and the National City Company in the spring of 1916 for the purchase of \$10,180,000 of the railroad's thirty-year 5 per cent convertible bonds.

By this action the company anticipates its requirements for expenditures on additions and betterments by more than a year, as the agreement with the bankers stipulated that the road had until June 1, 1919, in which to spend the full \$7,500,000.

In all the Chesapeake & Ohio agreed to spend \$15,000,000 to meet the requirements of the bankers before they would consent to underwrite the convertible bonds. The larger part of this issue was set aside to pay off \$33,000,000 five-year 5 per cent notes that mature on June 1 next year.

Frank A. Trumbull, chairman of the board of directors, announced after yesterday's meeting that the surplus for the twenty months ended December 21, after the reserve for betterments had been set aside, amounted to \$1,768,500. "Thus we have done in twenty months," he said, "what we were allowed to do in three years."

When the Chesapeake & Ohio financed its notes in the spring of 1916, the company was just beginning to recover from a period of depression that resulted in the non-payment of dividends during 1915. In 1916 stockholders received 2 per cent and last year 4 per cent, which is also the current rate.

The indicated earnings on the company's \$62,792,000 outstanding common stock last year were 11.25 per cent, compared with 12.21 per cent earned in 1915.

Fear Dutch Restrictions

Seizure of Shipments May Stop Flow of Tin

The seizure of Dutch ships in the United States waters may reduce the production of tin in this country. In metal circles the relation between these two facts was discussed yesterday. Much of the raw materials needed by the tin plate mills has recently come from the Dutch East Indies, especially since England has restricted trade in tin with her colonies.

If Holland accepts the action of the United States and the Allies in her trade with America that may interfere with the flow of raw material from that source may be impeded. Such a situation would be a bad one for the tin plate industry.

At present spot tin in this country is quoted as high as \$1 a pound, is virtually unobtainable, and shipment of tin of various brands is offered at from 55¢ to 60¢ a pound, compared with 50¢ a year ago. And at this price business is restricted because buyers are not sure when deliveries can be made.

Gov't Orders Pullers

To Hold Wool Stocks

WASHINGTON, March 21.—Woolpullers and dealers in wool pelts have been ordered by the War Industries Board to hold all stocks for the option of government purchase at a maximum price of 11 cents a pound. Dealers will be required to make monthly reports of all stocks bought during the preceding month. They must hold the stocks for twenty days, and the stock taken at the end of that time, they may sell in the open market.

An increased demand for sheepskin pelts for the manufacture of the uniforms of the War Industries Board, the wool-pullers were told, are taking the place of sweaters for soldiers at the fighting front. No immediate shortage is in prospect, wool men said. The price fixed applies to the price at which hides are to be sold to the tanners. Prices which tanners may charge have been fixed at 16, 18 and 20 cents.

Significant Relations

Money and Prices:
Stock of money gold in the country..... \$3,041,643,270
Federal Reserve Bank..... \$9,398,836,000
Federal Reserve notes in circulation..... \$1,406,228,000
Total gold reserve..... 1,792,243,000

Average price of fifty stocks..... 75.46
Average price of twenty-five bonds..... 80.57
Food cost of living (Annalist index number)..... 285.40
General commodity price level (Dun's index number)..... 227.97

Production:
Unfilled U. S. Steel orders, (tons)..... 9,288,543
Pig iron (daily average), (tons)..... 82,833
Wheat crop, bushels..... 650,828,000
Corn crop, bushels..... 1,359,494,000
Oats crop, bushels..... 1,587,288,000
Cotton crop, bales..... 10,945,000

Distribution:
Gross railroad earnings..... \$1,406,228,000
Bank clearings..... \$1,406,228,000

General:
Active cotton spindles..... 33,615,110
Commercial failures (Dun's)..... 1,178
Liabilities..... \$12,829,182
Building permits (Bradstreet's)..... \$27,566,395

*Gold held by Reserve agents against circulation included in general fund beginning June 23, 1917. For purposes of comparison it is included in the 1916 figures.

Market Barometers

Stock Exchange Transactions

	Rail-roads	Other stocks	All stocks
Yesterday.....	33,300	208,400	241,700
Day before.....	49,600	162,900	212,500
Week ago.....	16,300	209,500	225,800
Year ago.....	92,900	901,900	994,800

Stock and Bond Averages

	Yester.	Day before	Year ago
20 Railroads.....	69.70	69.45	85.50
30 Industrials.....	79.30	78.60	92.60
50 Stocks.....	75.46	74.94	89.76

	Yester.	Day before	Year ago
10 Railroads.....	79.13	78.96	92.10
10 Industrials.....	90.41	90.08	95.93
5 Utilities.....	86.24	86.20	100.14
25 Bonds.....	80.57	84.86	95.24

Cotton Prices

Jump to New High Records

All Deliveries Rise as Short Interests Cover—Spot Position Strong

A sharp movement upward distinguished the cotton market yesterday. All deliveries expect July established new high records for the season. March sold up to 34.05, or more than \$3.50 a bale more than the closing price of Wednesday, on covering by those who had sold short in expectation of a fall and who have only until noon today to buy back their contracts or make deliveries.

May sold up to 32.90, or 60 points net higher, and closed at 32.91, with the general list closing strong at a net advance of 33 to 77 points. Obviously the market was responding to a continued demand from trade sources, strength in the goods market, scarcity of spot offerings and covering by recent sellers.

Possibly the failure of the official Western belt forecast to confirm private predictions of rains in the Southwest was a factor, but the advance was led by the near months. Buying here by men with Liverpool affiliations has taken a good deal of cotton off the market during the last few days, and the Chicago and New York markets are now on the talk of price-fixing and other features evidently lost faith in their position.

The market opened steady at an advance of 2 to 16 points in response to higher Liverpool cables, but almost immediately eased off under selling by old crop longs and scattered liquidation of new crop deliveries on the talk of better rain conditions for the Southwest.

Manchester called that stocks of yarn were diminishing, and it was said that in practically all markets buyers of goods are more concerned over getting supplies than critical as to prices. Though the taking over of the Dutch shipping was much discussed at the Cotton Exchange, it was said that the market appeared to have been unaffected.

Yesterday's Previous Year close, close, close.
Contract..... 35.05 34.30 19.30
March..... 34.05 33.23 19.10
May..... 32.91 32.39 18.86
July..... 32.17 31.76 18.75
October..... 31.05 30.69 18.28
December..... 30.85 30.47 18.36

No exports were reported for the day. Southern spot markets are generally higher. Reported were unchanged to 50 points higher.

Union Bag and Paper

Profits Are Larger

Year's Earnings Equivalent to \$21.44 a Share on Stock; Difficulties Encountered

In the face of heavier operating costs due to the higher wages for labor and the advance in the price of materials, the Union Bag and Paper Corporation showed a substantial increase in profits in the year ended January 31 last, according to the annual report issued yesterday. This disclosed net earnings of \$1,151,106, an increase of \$298,828, compared with the previous year. After allowing \$555,764 for Federal taxes, the balance available for dividends amounted to \$2,102,716, equivalent to \$21.44 a share, compared with \$16.89 a share in the preceding twelve months.

M. B. Wallace, president of the company, in his remarks to the stockholders, emphasized the fact that 1917 was a difficult year for the manufacture and distribution of the company's products, owing to the increased costs of labor and materials and the poor condition of carrying and accumulating transportation facilities. These conditions, it was stated, made it necessary to employ a much larger amount of cash to conduct the business in the matter of carrying and accumulating requirements of pulp wood, general supplies, stores, fuel and merchandise.

The St. Maurice Paper Company, Ltd., a subsidiary of the Union Bag, showed net profits of \$585,148 last year. None of these earnings was included in the income account of the parent company for the reason that no dividend was declared by the latter. The balance of \$585,148 was paid to the stockholders in 1917.

The net operating earnings last year totaled \$1,151,106, compared with \$875,114 the previous year. Surplus after Federal taxes and dividends showed a loss of \$1,735,000 owing to the fact that disbursements to stockholders in 1917 were \$5,400,000, compared with \$3,037,500 in 1916.

\$17,000,000 for Taxes

Cambria Steel Contributes Heavily to Government's Revenues

Although \$17,244,395 was set aside out of the 1917 earnings to pay the Federal income and excess profits taxes, the remaining net income of the Cambria Steel Company, amounting to \$25,721,558, showed an increase of \$827,500 over 1916.

The net operating earnings last year totaled \$17,121,669, compared with \$15,111,294 the previous year. Surplus after Federal taxes and dividends showed a loss of \$1,735,000 owing to the fact that disbursements to stockholders in 1917 were \$5,400,000, compared with \$3,037,500 in 1916.

Another strong industrial specialty was a security for the company. The stock jumped 13 points, to 115, on dealings of 12,200 shares. Traders bought distillers on President Kessler's statement, issued at the annual meeting on Wednesday, to the effect that the current quarter the company's earnings have exceeded \$2,000,000.

Little Time Money Out
According to an estimate made yesterday, outstanding collateral time loans carried by national banks in the United States, which at times have aggregated as much as \$200,000,000, have during the last few weeks been sharply reduced and now probably do not exceed \$50,000,000. It has been the policy of the banks, in view of the heavy demand for time money on their resources, to let these loans as they have come due run off without renewing them. This has compelled Exchange houses to take call money to meet the daily needs, the situation which brought about the agitation for the money pool to offer its resources to supply the deficit in time funds.

Paper Suit Dropped
Attorneys for the International Paper Company announced yesterday that a suit brought by Ernest Turnbloom and Delavan A. Holmes, representing common stockholders, had been voluntarily discontinued without cost to either side. The suit had been brought to the effect that the company had been guilty of stock and that an equitable distribution of the remaining surplus be made on the common stock. The removal of T. Dodge as president was also requested.

Oil Director Is Making Survey Of Pipe Lines

Has Not Decided on Pooling; Producers Want Guarantee

An investigation has been undertaken by the oil division of the United States fuel administration, it was learned yesterday, to determine whether it will be necessary to pool the pipe lines of the country into one great system in order to facilitate the distribution of crude oil. It was reported that arrangements might ultimately be made for connecting up the private pipe lines and operating them as a unit, much in the manner in which the government is now operating the railroads.

Mr. Requa, director of the oil division, when asked regarding the investigation, said that the whole field was being carefully gone over. S. A. Guyerson, jr., a California oil man who has been identified with prominent independent oil properties on the Pacific Coast, has charge of the investigation of the pipe line situation. It is expected to take considerable time to evolve any plan that might be adopted for coordinating the pipe lines.

Drilling Cost High.
Producers of oil were much interested yesterday in the announcement made by Mr. Requa that whenever the government deems it necessary to pool the pipe lines of the country into one great system in order to facilitate the distribution of crude oil, it is expected to take considerable time to evolve any plan that might be adopted for coordinating the pipe lines.

According to Mr. Doherty the lack of new production and the constant depletion of reserves are likely to bring about a scarcity of oil comparable to the coal scarcity, unless prompt action is taken to stimulate development of proven acreage and the exploration of untested fields.

Prices Advanced.
Further advances in crude oil prices were announced by producers in various parts of the country, following the marking up of quotations in the Oklahoma and Kansas territories. The Oklahoma Company advanced the price of the following grades of crude oil 10 cents a barrel: North and South Lima to \$2.28; Indiana to \$2.18; Westcoast to \$2.55; Illinois to \$2.23; and to \$2.25 a barrel. The Board of Trade of the following grades of Wyoming crude were advanced in price, Big Muddy 20 cents to \$1.50 a barrel and Elk Basin and Grass Creek 15 cents each to \$1.50 a barrel.

Relevant Comment
Vanderlip on the Job Again
Frank A. Vanderlip, who cut his vacation in California short because of the death last week of James H. Duff, late chairman of the National City Bank, upon his arrival here yesterday resumed the duties of president, which he relinquished to manage the war gas situation.

Mr. Vanderlip was deaf to all inquiries relating to possible changes that may result from the death of Mr. Stillman. "I have been away so long," he said, "that I will take me some time to get my bearings here at the bank again."

Soon after his arrival at his desk Mr. Vanderlip called into conference with Mr. W. Sterling, a director and the attorney for the City Bank. Among those who called on him during the day was Henry Ford. Mr. Ford said he was too busy working for the government to talk.

It is thought by officials and others closely connected with the bank that the matter of the resignation of Mr. Stillman, the office made vacant by Mr. Stillman's death, will be deferred for an indefinite period, possibly until the annual